

# Steve Blank Startup Owners Manual

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Steve Blank is the author of Four Steps to the Epiphany and Startup Owners Manual. Blank is recognized for developing the Customer Development methodology, which

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Summary. Steve Blank and Bob Dorf really tried hard to write a blueprint on how to build and scale a startup. I have big respect for Steve Blank especially after his

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Editor's note: This is the second in a two-part excerpt from the book The Startup Owner s Manual, a step-by-step how-to guide for entrepreneurs.

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May 28, 2012 Steve Blank, former Silicon Valley serial entrepreneur, now teacher of entrepreneurship and author, discusses his new book, The Startup Owner's Manual.

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